



Panel discussion

Lessons learnt from EF I and EF II – some successes and problems encountered during implementation of projects



Phases

- Conceptual design – feasibility
- Planning – Delays
- Procurement
- Implementation



Phases

- Conceptual design – feasibility
 - Understand the context (resources, affordability, willingness, existing plans for grid extension)
 - Build up ownership
 - Choice of appropriate model
 - Cost estimate



Phases

- Planning – Delays
 - Realistic working plan
 - Needs assessment (service, equipment, works)
 - Existing markets for purchasing equipment
 - Planning procurement
 - Needed permissions (Tax, concessions, IA studies)
 - Weather conditions
 - Ownership
 - Think about sustainability (follow-up, phasing out..)
 - Read your contract....



Phases

- Procurement
 - Follow applicable rules, use the PRAG guidelines which were in force when your Call was launched
 - Consult Delegation on procurement procedures and share planning and tendering documents
 - Tax regimes
 - Warranty periods
 - Include installation and training
 - Read your contract....



Phases

- Implementation
 - Fine-tune exit strategies
 - Your project does not end when the physical installation is in place: Ensure enough time for commissioning period, defect liability period, and follow up (extend project duration)
 - Your project does not end at the end of the contracting period
 - Continue to nurture ownership (local staff needed)
 - Keep Delegation informed, this increase speed of response in case of unexpected challenges
 - Submit reports in time and duly completed
 - Keep on reading your contract...